

The Best Business Advice You Didn't Have To Pay For

1. It is incredible how much intelligence is used in this world to prove nonsense.
2. It is later than you think, which is why "now" is usually the best time to get started.
3. An idiot with money is going to lose it. Try to teach him how to not be an idiot.
4. It is not enough to tell me you worked hard to get your money. The devil works hard, too.
5. Sometimes the best man for the job is a woman, and sometimes it's your worst enemy.
6. It is not sufficient to be a success; but it is also not necessary for your friends to be failures.
7. It is not true that life is one thing after another. It's one stupid thing over and over.
8. It is okay to be ignorant in some areas, but some people abuse the privilege.
9. It is the dead wood that makes a sick tree look healthy.
10. Excellence is achievable and worthwhile, perfection is not and will drive you insane.
11. It isn't that they can't see the solution; it's that they can't see the problem.
12. It would be nice to be sure of anything the way some people are of everything.
13. It's always darkest just before it goes pitch black.
14. Just about the time when your income gets to the point where food prices don't matter, calories do.
15. It's always the wrong time of the month for somebody you have to deal with today.
16. It's better to have tried and failed than never to have tried at all.
17. It's better to retire too soon than too late.
18. Failing to write a plan is a plan for failure.
19. What's **Good Enough For Government Work** is *not* good enough for a successful business.
20. It's hell to work for a nervous boss, especially if you are why he's nervous!
21. **It's Not My Job!** Ok, then whose job is it and why isn't he doing it?
22. It's not hard to meet expenses; they are everywhere.
23. It's not how good your product is; it's how well you explain it.
24. It's not the work that gets you down, it's the interruptions that are the real killers, the worst of which are the ones you create for yourself.
25. **It's out of my control!** Then we had better *get* control of the situation, or stop getting ourselves into situations we cannot control.
26. **Job placement: The ability to tell your boss what he can do with your job.**
27. Join in the new game that's sweeping the country. It's called "Bureaucracy". Everybody stands in a circle. The first person to do anything loses.
28. Junk mail arrives the day it was sent. Checks sent to you are always late. Checks you are racing to the bank always win. The letter you regret sending already arrived.
29. Just about the time when you think you can make ends meet, somebody moves the ends.
30. It's easy to be somebody's favorite customer. Pay your bills on time without being reminded.
31. It's easy to pay your bills. Don't spend money you don't have in the first place!
32. Sometimes, you just need to have a long rambling chat with your suppliers and customers. Things (good and bad) come up in conversation that would never come during interviews.
33. The only one who will ever really understand you is your most dangerous rival.
34. Sometimes, you have to ruin the fun and point out that the new plan violates the contract.
35. **Sometimes you have to ask:** "Are we trying to get this project done, or are we just trying to prove which one of us is the biggest elephant in the herd?"
36. There never has been, nor will there ever be, a good time to release a bad product.
37. The guy you defeated, destroyed, and utterly humiliated last week is the guy you will have to ask for a favor next week.
38. Never fight a battle that you do not have to win.
39. The best surprise is the unexpected.
40. Diplomacy is the art of saying "Nice tie!" while your attorney files the lawsuit.